

From: the NEWS

Contractors Key in Reclamation's Future

Financial Benefits, Reclaimer Assistance, Secure Supply Keep the Process Attractive

Contractors have been doing a good job of recovering refrigerants, but there is more to reclamation than that, noted Bob Kussel, vice president, [Consolidated Refrigerant Solutions Inc.](#) For example, contractors should have a full-service, complete cylinder management and recordkeeping reclaim program.

“Every contractor should have safe, refurbished, evacuated, sealed, and Department of Transportation [DOT]-compliant recovery cylinders from their reclamation company at all times,” Kussel said. “They need EPA-compliant recordkeeping that can also sort by job number or work order to provide individual reports to their clients when requested. This recordkeeping is vital to contractors if the EPA audits them.”

“We reach out by letting contractors know the programs and services they need should be the most efficient, compliant, hands-off, and profitable for them,” Kussel said. “Wasting precious manhours at wholesalers or doing in-house consolidation detracts from the bottom line. Never mixing refrigerants is extremely important. That leads to costly destruction fees.”

Kussel noted payouts for valuable refrigerants should increase as the market value of refrigerants and quantity returned go up. If contractors return more, they should earn more. “Contractors should never have to compete with their refrigerant service providers for a recovery job,” he added. “Consolidated Refrigerant Solutions offers its services only to mechanical contractors.”